

The Building for Kids, Inc.
Audited Financial Statements
and
Supplementary Information
For the Years Ended
December 31, 2016 and 2015

The Building for Kids, Inc.

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December 31, 2016 and 2015

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Independent Auditors' Report

To the Board of Directors
The Building for Kids, Inc.
Appleton, Wisconsin

We have audited the accompanying financial statements of The Building for Kids, Inc. which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Building for Kids, Inc. as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors
The Building for Kids, Inc.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information as identified in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.



KerberRose SC
Certified Public Accountants
July 13, 2017

Financial Statements

The Building for Kids, Inc.
 Statements of Financial Position
 As of December 31, 2016 and 2015

ASSETS	2016	2015
Cash and Cash Equivalents	\$ 256,552	\$ 204,977
Accounts Receivable	2,890	3,772
Prepaid Expenses	12,592	8,342
Inventory	-	489
Unconditional Promises to Give	163,128	989
Beneficial Interest in Assets Held at the Community Foundation	319,435	317,534
Cash Restricted for Long-Term Uses	81,429	194,156
Property and Equipment, Net	1,636,152	1,558,527
TOTAL ASSETS	\$ 2,472,178	\$ 2,288,786
LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 58,008	\$ 56,537
Deferred Revenue	110,068	107,552
TOTAL LIABILITIES	168,076	164,089
NET ASSETS		
Unrestricted:		
Investment in Property and Equipment	1,636,152	1,558,527
Undesignated (Deficit)	132,312	(1,804)
Total Unrestricted	1,768,464	1,556,723
Temporarily Restricted	237,630	269,966
Permanently Restricted	298,008	298,008
TOTAL NET ASSETS	2,304,102	2,124,697
TOTAL LIABILITIES AND NET ASSETS	\$ 2,472,178	\$ 2,288,786

See Accompanying Notes

The Building for Kids, Inc.
Statement of Activities
For the Year Ended December 31, 2016

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
REVENUES AND OTHER SUPPORT				
Contributions and Grants	\$ 194,959	\$ 300,228	\$ -	\$ 495,187
Admissions	328,676	-	-	328,676
Membership	164,142	-	-	164,142
Return on Beneficial Interest in Assets Held at the Community Foundation	19,154	-	-	19,154
Merchandise Sales	6,897	-	-	6,897
Program Revenue	120,529	-	-	120,529
Other Revenues	14,865	-	-	14,865
Net Assets Released from Restrictions by Satisfying Donor Stipulations	332,564	(332,564)	-	-
Total Revenues and Other Support	<u>1,181,786</u>	<u>(32,336)</u>	<u>-</u>	<u>1,149,450</u>
PROGRAM EXPENSES	<u>689,749</u>	<u>-</u>	<u>-</u>	<u>689,749</u>
SUPPORTING EXPENSES				
Management and General	206,757	-	-	206,757
Fundraising	73,539	-	-	73,539
Total Supporting Expenses	<u>280,296</u>	<u>-</u>	<u>-</u>	<u>280,296</u>
Total Expenses	<u>970,045</u>	<u>-</u>	<u>-</u>	<u>970,045</u>
CHANGE IN NET ASSETS	211,741	(32,336)	-	179,405
NET ASSETS - BEGINNING	<u>1,556,723</u>	<u>269,966</u>	<u>298,008</u>	<u>2,124,697</u>
NET ASSETS - ENDING	<u>\$ 1,768,464</u>	<u>\$ 237,630</u>	<u>\$ 298,008</u>	<u>\$ 2,304,102</u>

See Accompanying Notes

The Building for Kids, Inc.
Statement of Activities
For the Year Ended December 31, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
REVENUES AND OTHER SUPPORT				
Contributions and Grants	\$ 275,020	\$ 262,663	\$ 25,000	\$ 562,683
Admissions	280,359	-	-	280,359
Membership	142,893	-	-	142,893
Loss on Beneficial Interest in Assets Held at the Community Foundation	(14,579)	-	-	(14,579)
Merchandise Sales	9,100	-	-	9,100
Program Revenue	98,456	-	-	98,456
Other Revenues	14,108	-	-	14,108
Net Assets Released from Restrictions by Satisfying Donor Stipulations	46,393	(46,393)	-	-
Total Revenues and Other Support	<u>851,750</u>	<u>216,270</u>	<u>25,000</u>	<u>1,093,020</u>
PROGRAM EXPENSES	<u>621,755</u>	<u>-</u>	<u>-</u>	<u>621,755</u>
SUPPORTING EXPENSES				
Management and General	252,977	-	-	252,977
Fundraising	94,299	-	-	94,299
Total Supporting Expenses	<u>347,276</u>	<u>-</u>	<u>-</u>	<u>347,276</u>
Total Expenses	<u>969,031</u>	<u>-</u>	<u>-</u>	<u>969,031</u>
CHANGE IN NET ASSETS	(117,281)	216,270	25,000	123,989
NET ASSETS - BEGINNING	<u>1,674,004</u>	<u>53,696</u>	<u>273,008</u>	<u>2,000,708</u>
NET ASSETS - ENDING	<u>\$ 1,556,723</u>	<u>\$ 269,966</u>	<u>\$ 298,008</u>	<u>\$ 2,124,697</u>

See Accompanying Notes

The Building for Kids, Inc.
Statements of Cash Flows
For the Years Ended December 31, 2016 and 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 179,405	\$ 123,989
Adjustments to Reconcile Change in Net Assets to		
Net Cash Flows From Operating Activities:		
Depreciation	197,152	188,613
In-Kind Donations of Property and Equipment	(66,014)	(62,000)
(Return) Loss on Beneficial Interest in Assets Held at		
the Community Foundation	(19,154)	14,579
Contributions Restricted for Long-Term Purposes	(73,128)	(210,000)
Changes in Certain Assets and Liabilities:		
Unconditional Promises to Give	(99,011)	4,848
Accounts Receivable, Prepaid Expenses, and Inventory	(2,879)	5,215
Accounts Payable and Accrued Expenses	1,471	11,518
Deferred Revenue	2,516	24,724
Net Cash Flows From Operating Activities	<u>120,358</u>	<u>101,486</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property and Equipment	(208,763)	(10,236)
Distributions from Investments at Community Foundation	17,253	16,924
Decrease (Increase) in Cash Restricted for Long-Term Purposes	112,727	(179,474)
Net Cash Flows From Investing Activities	<u>(78,783)</u>	<u>(172,786)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Collection of Contributions Restricted for Long- Term Purposes:		
Exhibits	10,000	185,000
Endowment	-	25,000
Net Cash Flows From Financing Activities	<u>10,000</u>	<u>210,000</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	51,575	138,700
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	<u>204,977</u>	<u>66,277</u>
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$ 256,552</u>	<u>\$ 204,977</u>

See Accompanying Notes

Note 1 – Summary of Significant Accounting Policies

This summary of significant accounting policies of The Building for Kids, Inc. (Museum) is presented to assist in understanding the Museum's financial statements. The financial statements and notes are representations of the Museum's management who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Nature of Operations

The Museum is a non-profit corporation located in Appleton, Wisconsin. It is organized for the purpose of providing a hands-on, interactive children's museum.

Cash Equivalents

The Museum considers all highly liquid investments, except for those restricted for long-term purposes, with a maturity of three months or less when purchased to be cash equivalents. Cash restricted for long-term purposes at December 31, 2016 and 2015 relates primarily to construction of future exhibits.

The Museum's cash is maintained in several banks and is insured by the FDIC up to certain amounts per bank. The Museum has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Museum that is, in substance, unconditional. Donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Property, Equipment and Depreciation

Purchased property and equipment are recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Museum reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Museum reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation is provided on the straight-line method over the estimated useful lives of the assets.

Collections

The Museum has adopted a policy of not capitalizing collections in its financial statements. Accordingly, no collection items are recognized as assets, whether they are purchased or received as a donation. Any expenditure or proceeds related to purchases, sales, or insurance recoveries of collection items are reported separately on the statement of activities in the period in which they occur. The Museum's collection consists of tin toys.

Membership Revenue

Membership fees are recognized as revenue in the applicable membership period. Deferred revenue represents membership fees received for which the term of the membership has not expired.

Note 1 – Summary of Significant Accounting Policies (Continued)

Contributed Services

A substantial number of unpaid volunteers have made significant contributions of their time to the Museum principally in staffing the various exhibits and special events. The value of this contributed time is not reflected in these statements. The Museum pays for most services requiring specific expertise.

Net Assets

Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Museum are classified and reported as follows:

- Unrestricted Net Assets - Net assets that are not subject to donor-imposed stipulations.
- Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Museum pursuant to those stipulations or that expire by the passage of time.
- Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Museum. Generally, the donors of such assets permit the Museum to use all or part of the income earned on the assets.

Income Taxes

The Museum is qualified as a tax exempt organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes except for net earnings derived from gift shop merchandise sales. Gifts, grants, and bequests are deductible by donors within limitations of the Internal Revenue Code.

The Museum evaluates its tax positions based on whether or not the position is more likely than not to be sustained upon examination by taxing authorities. This evaluation includes monitoring changes in tax law and new authoritative rulings for potential implications to its tax status and positions. The Museum's federal income tax returns are subject to examination generally for three years after they are filed and its state income tax returns generally for four years after they are filed.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from these estimates.

Expense Allocation

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent Events

Subsequent events were evaluated through July 13, 2017, which is the date the financial statements were available to be issued.

The Building for Kids, Inc.
Notes to Financial Statements
December 31, 2016 and 2015

Note 2 – Unconditional Promises to Give

The Organization received unconditional promises to give for operations and exhibits during the year ended December 31, 2016. The promises to give at December 31, 2016 and 2015 is due as follows:

	2016	2015
Less Than One Year	\$ 97,032	\$ 989
One to Five Years	66,096	-
Total	<u>\$ 163,128</u>	<u>\$ 989</u>

Promises due in one or more years at December 31, 2016 were not discounted because the amount is not material to the financial statements. Based on management's review of the promises to give, no allowance for doubtful accounts is considered necessary.

Note 3 – Beneficial Interest in Assets Held at the Community Foundation

As of December 31, 2016 and 2015 funds totaling \$319,435 and \$317,534, respectively, were held for the future use and benefit of the Museum at the Community Foundation for the Fox Valley Region, Inc. (Foundation). Those amounts are reflected in the accompanying financial statements as Beneficial Interest in Assets Held at the Community Foundation. The Foundation invests the assets held in the funds primarily in equity and fixed income securities. These securities are valued at fair value primarily based on quoted market prices in active markets.

The Museum has granted variance power to the Foundation. As such the board of directors of the Foundation has the power to modify any restriction or condition on the distribution of funds if in its judgment such restrictions become inconsistent with the charitable needs of the Museum or inconsistent with the charitable needs served by the Foundation.

Annually the Foundation determines amounts available for distribution to the Museum based on various distribution policies of the Foundation. The Museum can elect to receive these distributions or have these added to the principal of the respective funds at the Foundation. The Museum received \$17,253 and \$16,924 of distributions from the Foundation in 2016 and 2015, respectively.

Note 4 – Property and Equipment

Property and equipment consists of the following at December 31, 2016 and 2015:

	2016	2015
Building and Improvements	\$ 1,566,391	\$ 1,566,391
Constructed Exhibits	3,249,380	3,146,821
Equipment	341,725	343,068
Construction in Process	3,500	-
Total Property and Equipment	<u>5,160,996</u>	<u>5,056,280</u>
Less: Accumulated Depreciation	<u>3,524,844</u>	<u>3,497,753</u>
Property and Equipment, Net	<u>\$ 1,636,152</u>	<u>\$ 1,558,527</u>

Note 5 – Debt

The Museum has a \$100,000 line of credit with Nicolet National Bank that is renewed annually. The line of credit at December 31, 2016 matures November 1, 2017. Borrowings under the line at December 31, 2016 bear interest at the prime rate plus 1.0% with a floor of 4.75% (4.75% at December 31, 2016), payable monthly, and collateralized by substantially all of the assets of the Museum. There was no amount outstanding on this line of credit at December 31, 2016 and 2015.

Note 6 – In-Kind Contributions

During 2016 and 2015, the Museum received donated remodeling of certain exhibits, materials to enhance its exhibits and other services, as well as a variety of contributed services other than volunteer time staffing the exhibits. Donated remodeling costs, materials and services were recorded at estimated fair value as determined either by the donor or the Museum's management and board of directors. The 2016 and 2015 financial statements include \$98,676 and \$116,563, respectively, of in-kind contributions.

In-kind contributions related to property and equipment have been capitalized and included in contributions. In-kind contributions related to operations are included in contributions revenue and expenses.

Note 7 – Restrictions on Assets

Temporarily restricted net assets consist of contributions received or promised that are restricted by the donor for particular operating purposes or for property and equipment acquisitions. At December 31, 2016 and 2015, temporarily restricted net assets are available for the following purposes:

	2016	2015
Exhibits	\$ 81,429	\$ 194,156
Programming	15,837	17,228
Other Purposes	140,364	58,582
	<u>\$ 237,630</u>	<u>\$ 269,966</u>

Permanently restricted net assets consist of funds to be held indefinitely, the income from which is to support the Museum's general activities.

Note 8 – Fair Value Measurements

Generally accepted accounting principles provide a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the Museum has the ability to access as of the measurement date.
- Level 2 Significant other observable inputs other than level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that are not corroborated by market data.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Note 8 – Fair Value Measurements (Continued)

The Museum classifies its beneficial interest in assets held at the Community Foundation as Level 3 because they are valued by the Community Foundation and it is not possible to determine a daily value of the Museum's portion of the commingled investment portfolio. The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows:

	2016	2015
Balance, Beginning of Year	\$ 317,534	\$ 349,037
Interest and Dividends	5,386	5,983
Realized and Unrealized Gains (Losses)	19,060	(15,350)
Less: Distributions	(17,253)	(16,924)
Less: Administrative Fees	(5,292)	(5,212)
Balance, End of Year	<u>\$ 319,435</u>	<u>\$ 317,534</u>

Note 9 – Upcoming Accounting Pronouncements

The Financial Accounting Standards Board has issued an accounting standard that will result in significant changes to financial reporting and disclosures for nonprofit organizations. The amendments are intended to make immediate improvements that address complexity of net asset classifications, clarity on information regarding liquidity and availability of cash, transparency in reporting of financial performance measures, consistency in reporting expenses by function and nature and utility of the statement of cash flows. The provisions of this statement are effective for the Museum's financial statements for the year ending December 31, 2018.

The Financial Accounting Standards Board has issued an accounting standard that will result in changes to the timing of when an organization will recognize income. Revenues will be recognized when the promised goods or services are transferred to its customers in an amount that reflects the consideration to which the organization expects to be entitled in exchange for those goods or services. This standard also included expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The provisions of this statement are effective for the Museum's financial statements for the year ending December 31, 2019.

Supplementary Information

The Building for Kids, Inc.
Schedule of Expenses by Function
For the Year Ended December 31, 2016

	<u>Supporting Services</u>			<u>Total</u>
	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	
EXPENSES				
Salaries and Wages	\$ 180,052	\$ 115,392	\$ 55,235	\$ 350,679
Other Employee Benefits	13,230	8,423	4,170	25,823
Payroll Taxes	16,591	9,506	4,706	30,803
Professional Fees	-	10,433	-	10,433
Office Supplies and Expense	12,236	6,765	3,526	22,527
Occupancy	161,697	28,535	-	190,232
Cleaning	28,208	-	-	28,208
Equipment Supplies and Maintenance	23,956	-	-	23,956
Conferences and Meetings	-	1,256	-	1,256
Depreciation	187,295	9,857	-	197,152
Promotional	14,465	-	5,902	20,367
Volunteers	1,070	-	-	1,070
Credit Card Fees	-	12,740	-	12,740
Programs	50,137	-	-	50,137
Gift Shop Cost of Sales	812	-	-	812
Dues and Filing Fees	-	3,850	-	3,850
TOTAL EXPENSES	<u>\$ 689,749</u>	<u>\$ 206,757</u>	<u>\$ 73,539</u>	<u>\$ 970,045</u>

The Building for Kids, Inc.
Schedule of Expenses by Function
For the Year Ended December 31, 2015

	<u>Supporting Services</u>			<u>Total</u>
	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	
EXPENSES				
Salaries and Wages	\$ 141,781	\$ 112,233	\$ 71,896	\$ 325,910
Other Employee Benefits	7,587	6,095	3,971	17,653
Payroll Taxes	14,251	11,410	7,458	33,119
Professional Fees	-	11,351	-	11,351
Design and Printing	1,075	-	-	1,075
Office Supplies and Expense	9,422	7,507	4,809	21,738
Occupancy	138,609	67,204	4,200	210,013
Cleaning	34,241	-	-	34,241
Equipment Supplies and Maintenance	18,642	-	-	18,642
Conferences and Meetings	-	509	-	509
Depreciation	165,979	22,634	-	188,613
Promotional	56,127	-	1,965	58,092
Volunteers	198	-	-	198
Credit Card Fees	-	10,402	-	10,402
Programs	33,432	-	-	33,432
Gift Shop Cost of Sales	411	-	-	411
Dues and Filing Fees	-	3,632	-	3,632
TOTAL EXPENSES	<u>\$ 621,755</u>	<u>\$ 252,977</u>	<u>\$ 94,299</u>	<u>\$ 969,031</u>